



# BELGIUM

@ MEDICA-COMPAMED  
2022





## MEDICA

Hall 1 F53 - Hall 3 J74 - Hall 4 F43

Hall 15 A10, B10, C10, A16, C16, C22, A22

COMPAMED



## COMPAMED

Hall 8b H33

14-17/11/2022

Düsseldorf

# WALLONIA EXPORT & INVESTMENT AGENCY

The Wallonia Export & Investment Agency (AWEX) is the institution in charge of the development and management of Wallonia's domestic and international economic relations.

Through a personalized, innovative, and sustainable approach, AWEX supports Walloon companies - regardless of their size, sector, or target market - in every step of their international endeavors. This includes exports, technological partnerships, and development abroad.

The agency's vast network of connections ensures the best advisors are always by your side. Our local anchors and agents abroad are capable of providing unparalleled insight to take your company to the next level. In addition, our connections will help establish your business in the global marketplace and promote it throughout the world. Training, incentives, and international financing are also available.

AWEX is also committed to strengthening Wallonia's position as the premier gateway for international investors seeking success in the heart of Europe. We work closely with them to inform, convince, and advise in every stage of their development.

Feel free to get in touch with one of our local or international agents via our websites listed above.

In our network of more than 400 employees in nearly 100 countries around the world, there is always someone ready and willing to support you in your approach.

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Mrs Pascale DELCOMMINETTE | CEO



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# FLANDERS INVESTMENT & TRADE

Flanders Investment & Trade agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises. Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for. This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders' position as the gateway to Europe for inward investors. The Agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centers, headquarters, logistics operations and the like in Flanders, the northern region of Belgium.

This broad focus on international entrepreneurship, involving outward trade as well as inward investments, requires not only a thorough knowledge of Flemish economy, but also an extensive network outside of Flanders. We have just that for you. Do visit our website and discover our worldwide network.

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Mr Joy DONNÉ | CEO



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# HUB.BRUSSELS

hub.brussels is the Brussels Agency for Business Development. It supports and monitors the development of Brussels companies, their internationalization and the attraction of foreign investments in Brussels.

The international services of hub.brussels work to ensure the economic development of the Brussels-Capital Region by fulfilling a two-fold mission:

- Helping Brussels-based companies to expand into international markets
- Prospecting for foreign companies and assisting them in planning their strategic relocation to the capital of Europe.

We manage economic missions, collective international stands and we invite foreign buyers to Brussels to meet Brussels suppliers. Each year we organize 80 actions for 1600 participants.

Since 2019, we have developed a specific individual coaching for companies that have never exported or that have never exported outside the EU. We prepare them to «pitch» their offers, determine the 3 most promising foreign markets and organize their prospection meetings

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Mrs Isabelle GRIPPA | CEO



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# LIFETECH.BRUSSELS

Lifetech.brussels is the public Brussels HealthTech cluster. It aims at facilitating and stimulating the attractivity and success of high potential HealthTech solutions with a focus on social and environmental impact.

Our goal is to accelerate the availability of innovative healthcare solutions at the service of patients' wellbeing and professionals' needs. We promote collaborations and synergies between entrepreneurs, researchers, makers, practitioners and industries.

Lifetech.brussels offers:

Individual coaching through the Lifetech Studio

Collective coaching through the MedTech Accelerator (a 15-days collective and individual coaching program to boost the development of (connected) medical device)

Lifetech Cluster:

Networking & events

Visibility

Going international

Lifetech.brussels, it's also:

1600 coachings

750 events

250 experts

140 members

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## EXHIBITORS AT MEDICA & COMPAMED

### MEDICA

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**COMPAMED**

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# Hall 1 | Laboratory equipment/ diagnostic tests



F53 (Wallonia)





# CONTIPHARMA SA



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## COMPANY BACKGROUND

Contipharma develops and markets adapted medical solutions that provide concrete answers to unresolved public health problems, particularly with regard to drugs that are in short supply or inaccessible because of their price

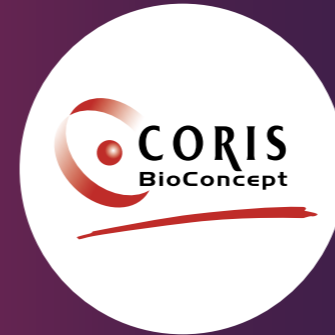
## ADDED VALUE

The company is specialized in the development and distribution of medical solutions for therapeutic (generic drugs), diagnostic (test kits) and healthcare optimization (optimization of medical equipment and consumables) purposes.

## RANGE OF PRODUCTS

- Rapid antigenic diagnostic test by salivary sampling
- Development and proposal of customized technologies for the non-invasive diagnosis of various pathologies
- Development of saliva collection tools

# CORIS BIOCONCEPT SPRL



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## COMPANY BACKGROUND

Coris BioConcept is a leading expert of rapid in vitro diagnostics of human infectious diseases since 1996. Based in Belgium, the company develops, produces and markets IVD kits for various pathogens mainly based on the immunochromatographic technology (ICT). Anti-Microbial Resistance concern pushed Coris BioConcept to develop a range of assays (RESIST) for rapid detection of antibiotic resistance mechanisms.

## ADDED VALUE

Long term experience allows to rapidly respond on diagnostic of emergent pathogens

## RANGE OF PRODUCTS

Human respiratory, gastro-enteric and blood-borne pathogens (bacteria, viruses and parasites) and detection of antibiotic resistance markers (RESIST range).

## MAIN REFERENCES

RESIST, HAT

## CERTIFICATION

CE MARKING  
ISO 13485 CERTIFICATE

## DIAGAM S.A.



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Gilbert AMERYCKX - CEO - Managing Director  
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### COMPANY BACKGROUND

DiAgam is a European company, with more than 25 years of experience, which manufactures Turbidity Specific Protein reagents. Our operations are ensured through our direct affiliates in Belgium, France, Spain, Portugal and Brazil. We also export in ASEAN, EMAE, LATAM and US markets.

### ADDED VALUE

Our leading innovative solutions are offered in user friendly instrument specific packaging for opened chemistry systems made by world leading instrument manufacturers. These end-finished packaging kits save operator time and improve laboratory efficiency by eliminating reagent transfer. Our solutions are available in OEM or under our own brand.

### RANGE OF PRODUCTS

Albumin (immunological for serum, plasma, Csf), Alpha-1-acid glycoprotein, Alpha-1-antitrypsin, Alpha-1-microglobulin, Alpha-2-macroglobulin, Beta-2-microglobulin, Apolipoprotein A1, Apolipoprotein B, ASO, Calprotectin, C3, C4, Ceruloplasmin, CRP, Haptoglobin, Ig A, Ig E, Ig G, Ig G (Csf), Ig M, Lipoprotein(a), Microalbumin, Prealbumin, Rheumatoid Factor, Retinol binding protein, Transferrin.

### MAIN REFERENCES

Diagam collaborates in B to C business with key Opinion leaders laboratories as well as with large B to B leading companies.

### CERTIFICATION

ISO 9001:2015  
ISO 13485:2016

## D-TEK



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### COMPANY BACKGROUND

D-tek is a Belgian private SME specialized in development and manufacturing of in vitro diagnostic kits for Human autoimmune diseases. The company has been created in 1995 and is proposing more than 100 kits CE IVD marked. The products are sold to a network of experienced distributors.

### ADDED VALUE

D-tek is known as an expert in autoimmune diseases diagnostic. We propose a large range of complementary products.

### RANGE OF PRODUCTS

D-tek has 4 main ranges of products : BlueWell (ELISA), BlueDot (immunodot), BlueDiver Dot (immunodot automated) and BlueDiver Quantrix (microarrays automated). The automation is assured thanks to a dedicated machines : BlueDiver Instrument and BlueDiver Instrument II.

### MAIN REFERENCES

D-tek is represented thanks to its distributors.  
D-tek is ISO13475 certified and all its products are CE IVD marked.

# NANO FLOW



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Noan Nivarlet - Managing Director  
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## COMPANY BACKGROUND

For over 10 years, Nano Flow develops and manufactures high-quality gold nanoparticles and antibody gold conjugates for In Vitro Diagnostic. Nano Flow's gold particles are today used in over 150 million of rapid tests for applications in medical, veterinary and food diagnostic.

## ADDED VALUE

The real spherical shape of our particles in solution reduces their aggregation giving them an outstanding stability. During bioconjugation, this aggregation control maximizes antibodies availability to capture antigens allowing the development of diagnostic assays with improved sensitivity. Our high-scale and automated manufacturing process provides excellent lot-to-lot consistency.

## RANGE OF PRODUCTS

Highly spherical gold colloids (40 & 20nm)  
Custom gold conjugation service  
Off-the-shelf antibody gold conjugates

## MAIN REFERENCES

40nm highly spherical gold particles (NF-BG40)  
Anti-SARS-CoV-2 gold conjugates; Anti-biotin gold; Streptavidin gold...full list on our website.

## CERTIFICATION

ISO 9001:2015

# ZENTECH S.A.



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## COMPANY BACKGROUND

ZenTech is a biotechnology company specialized in the development and commercialization of In Vitro solutions and reagents. The tests are non-invasive and allow for the screening of rare, genetic and metabolic diseases in human body fluid samples. To meet the growing needs of newborn screening in laboratories, ZenTech has strengthened its technological expertise and offers in addition to its reputational immunoenzymatic methods, mass spectrometry, qPCR solutions and a new fluorometry product line.

## ADDED VALUE

ZenTech specializes in supporting patients at early stages of life, focusing resources on developing a broad range of products for neonatal screening. The screening performed in all asymptomatic newborns can detect the presence of serious and treatable disorders. This is the first step before a suitable treatment can be implemented to ensure optimal development and quality of life for newborns.

## RANGE OF PRODUCTS

Elisa assays: TSH, IRT,17-OH-P, T4, PAP  
Enzymatic assays: PKU, Total Galactose, MSUD, G6PD, Biotinidase  
Mass spectrometry: Targeted MS/MS Hemo  
Molecular biology: Targeted qPCR SMA  
Fluorometry: PKU, MSUD, TGAL, G6PD

## CERTIFICATION

ISO 13485 : 2016  
ISO 9001 : 2015



## Hall 3 | Laboratory equipment/ diagnostic tests

J74 (Flanders)



## CYPRESS DIAGNOSTICS



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Thomas Missine - CEO  
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### COMPANY BACKGROUND

Patients and doctors have questions - Laboratories give answers - Cypress Diagnostics makes it possible.

Our solutions screen and monitor the most common conditions quickly and clearly. We enable doctors to understand and choose appropriate treatments.

### ADDED VALUE

We are experts, working for healthcare professionals.

We believe that proximity to the patient is crucial. Patients should not have to travel to larger healthcare facilities in bigger cities for routine testing.

We save time, suffering, and lives by bringing primary and secondary healthcare units to communities.

### RANGE OF PRODUCTS

IVD kits & analyzers for biochemistry, hematology, coagulation, blood grouping, serology, stains, and urinalysis testing.

# IMMUNO-CELL INTERNATIONAL



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Alexander Laquière, Business Development Manager  
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## COMPANY BACKGROUND

Immuno-Cell is specialized in manufacturing teflon printed microscopic slides and Latex Cards for use in Diagnostic Test Kits. Besides the production of these slides and cards we also supply some other kit accessories such as plastic bottles and ul-pipettes.

## ADDED VALUE

Since several years we are the leading company in this field. We export our products to the Diagnostic Industry all over the world and we make custom-made OEM products for most of the kit manufacturers.

## RANGE OF PRODUCTS

- Teflon printed diagnostic slides
- Latex test cards
- Plastic bottles
- ul-Pipettes

# ORTHO MEDIC CARE - DETECTAPLAST



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Wouter Jacobs - General Manager  
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## COMPANY BACKGROUND

We are the specialist in detectable blue first aid material and disposables for the food industry, the catering industry and industrial kitchens. Our sister brand Protectaplast serves the construction industry, the medical & retail.

## RANGE OF PRODUCTS

We are a real authority on plasters. We have a specific plaster for each application and every place. All our products comply with current quality systems such as MDR, ISO, HACCP, BRC, IFS, etc. We export our products to over 30 countries worldwide.

## RANGE OF PRODUCTS

- First aid material
- Disposables
- Hygiene products

# QARAD



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Luc Van Steyvoort - Sales & Marketing  
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## COMPANY BACKGROUND

Qarad is a consulting company specialized in Regulatory Affairs and Quality Assurance. It assists IVD and MD manufacturers with CE marking, Performance Evaluations and quality system implementation. It also acts as Authorized Representative.

## ADDED VALUE

Moreover, Qarad offers eIFU Services for online distribution of Instructions For Use in full compliance with European and FDA regulations. Qarad supports IVD and MD manufacturers through training, gap analysis, risk assessments and more.

## RANGE OF PRODUCTS

Consulting Services for Medical Devices and In Vitro Diagnostic products.

# QUALITY BY DESIGN NV



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## COMPANY BACKGROUND

QbD is a consultancy company with a specific focus on the life science industry. We assist companies in bringing their products to the market. Our expertise supports all complex questions starting from idea until the product reaches the patient.

## ADDED VALUE

Our expertise focusses on:

Clinical solutions (non pre-clinical), regulatory affairs & product registration, quality management systems, quality assurance & quality control, commissioning, qualification, computer system validation, verification & validation, commercialization

## RANGE OF PRODUCTS

QA Support - Regulatory advice - Clinical Support - Technology Transfer - ATMP specialist - Medical Device specialist - IVD specialist



# VERHAERT NEW-PRODUCTS & SERVICES



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Wouter Hendrickx - Manager Innovation Acceleration -  
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## COMPANY BACKGROUND

Verhaert helps ambitious corporations and start-ups in different industries to be successful in innovation. Together we Scout, Invent, Create and Scale digital and physical breakthrough products and services.

## ADDED VALUE

Verhaert has extensive experience in bringing both Biotech, Medtech and Consumer Healthtech (Life Science) devices to the market. We do so by offering a one-stop-shop solution, from ideation to production with a user-centric 360 degrees approach - Useability, feasibility and viability.

# ZAPARAY



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Duncan Verstraeten - CEO  
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## COMPANY BACKGROUND

ZAPARAY offers automated disinfection innovations, reducing the workload and costs of healthcare professionals. Our unique UVC-LED technology disinfects all materials at room temperature without the use of ecotoxic substances. Laboratory tests have proven disinfection effectiveness up to a LOG9 reduction. 99.9999999% after 5 minutes of UVC LED radiation.

## ADDED VALUE

Our innovative disinfection technology consumes 5W of electricity per cycle.  
No expensive consumables are needed, not even water.  
Even the most thermally sensitive equipment is disinfected without the risk of deformation.

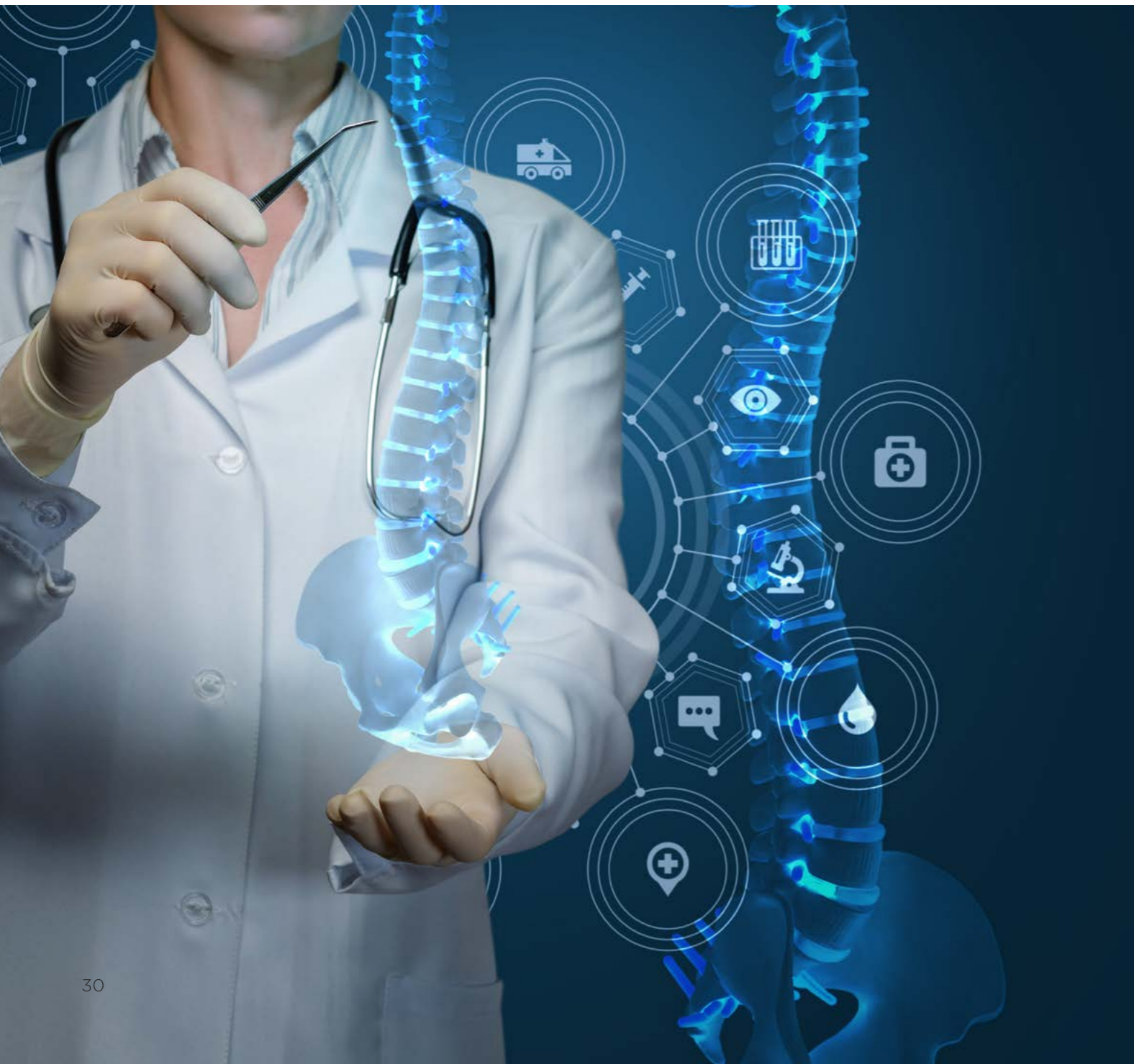
## RANGE OF PRODUCTS

- RAY-ONE : object disinfection with 5 minutes of UVC-LED radiation.
- RAY-TWO : object disinfection with 100mJ/cm2 UVC-LED radiation, real time sensors and data logging for traceability purposes.

At MEDICA we will reveal a new UVC-LED high-level ultrasound probe disinfection device.

# Hall 4 | Physiotherapy/orthopedic technology

F43 (Flanders)



# ACHILLES DESIGN



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Axel Funhoff - CEO  
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## COMPANY BACKGROUND

Achilles Design is a fast growing design & innovation agency with a deep-rooted track record of developing meaningful innovations for its clients, ranging from young growth businesses to multinationals.

## ADDED VALUE

With a multidisciplinary team of senior product designers, process & service designers, biomedical engineers, digital, graphic & brand designers, as well as innovation consultants, we are specialists in innovating the core products and processes of our clients.

## RANGE OF PRODUCTS

Driven to create positive user experiences, our core competency is the mastery of the whole creative process from design ideation to industrial mass production and implementation. Throughout our history, we have registered dozens of patents and won over 50 design awards, both in Belgium and international.

# NAQI NV



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## COMPANY BACKGROUND

Since 1986, Naqi® has become a leading Belgian manufacturer, actively merging physical therapy, dermatology and sports medicine in 1 brand of functional skin care products. Our focus lies on developing skin care products that exceed the current norm.

## ADDED VALUE

NAQI offers a wide range of specialized products for therapists, patients and sports people, based on research and cooperation with universities, key therapists, professionals and their medical staff. Our aim is to contribute to the quality of care for professionals and patients and to enhance performance..

## RANGE OF PRODUCTS

Massage & sports therapy  
Burn and scar treatment  
Electro & ultrasound therapy  
Private label production

## MAIN REFERENCES

NAQI cooperates worldwide with renowned partners such as Blackroll, Performance Health and many others

## CERTIFICATION

GMP  
ISO 13485

## Hall 15 | Imaging and diagnostics/ medical equipment and devices - National and international joint participants

A10 (Flanders)  
B10 (Wallonia)  
C10 (Wallonia)  
A16 (Flanders)  
C16 (Flanders)  
C22 (Wallonia)  
A22 (Brussels)





# CARE COMFORT



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Gina Cant - Sales Manager  
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## COMPANY BACKGROUND

Care Comfort is an innovative company specialized in offering flame retardant bed linen, devices for comfort care, range of sensory equipment designed to improve the sensory integration function of a person and flame retardant anti tear textile products.

## RANGE OF PRODUCTS

Flame retardant bed linen, devices for comfort care, range of sensory equipment designed to improve the sensory integration function of a person and flame retardant anti-tear textile products.

# GHEENT UNIVERSITY



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David Aubert - Business Developer MEDTEG  
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## COMPANY BACKGROUND

Innovation and research are backed by an extensive network of universities, research centers, incubators and knowledge clusters. Ghent University prides itself with more than 7000 forwardthinking researchers and its state-of-the-art research infrastructure.

## ADDED VALUE

Together with its international R&D network, Ghent is one of the strongest economic drivers for growth in the Flanders region, and beyond.

## RANGE OF PRODUCTS

The Ghent University is developing breakthrough innovations in medical technology and will present the most advanced and promising innovations. Thanks to our strategic location in the heart of Europe, Ghent becomes more and more attractive to both national and international investors.

# HAROMED B.V.



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## COMPANY BACKGROUND

HAROMED, a Belgian company, develops, distributes and exports medical products and technologies for tissue repair and surgical applications, including wound care, skin & scar treatment and negative pressure wound therapy (NPWT).

## ADDED VALUE

Top quality products, correct prices and a strong service are the ingredients of HAROMED. And that combination goes down well abroad too. Since 2013 we have been developing an international distributor network for Exsudex®: technologies and products for Negative Pressure Wound Therapy. Recently we have also started looking for distributors worldwide for the valuable product Surfsoft®.

## RANGE OF PRODUCTS

Exsudex® Negative Pressure Wound Therapy (NPWT) - units & consumables  
Surfsoft® monofilament non-adherent micro perforated contact layer: Fixation for skin grafts-Wound contact layer-Interface dressing for NPWT

## MAIN REFERENCES

EXSUDEX®  
SURFASOFT®

# INDIGOCARE BV



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## COMPANY BACKGROUND

Inventor of Full-IP Nursecall, wired and wireless.  
Telecom and patient safety solutions.  
Award winner of multiple international prizes.

## ADDED VALUE

IndigoCare offers the most flexible Full-IP Nursecall in the world!  
Open platforms guarantee easy integrations of telephony, fire alarm, access control and optimal reuse of old cabling. Integrated wired and wireless solutions for patient alarms, wander detection and indoor positioning (RTLS).

## RANGE OF PRODUCTS

Complete range of nursecall solutions, Full-IP wired and wireless (in 433Mhz and 868Mhz)  
Message server for easy interconnection with telephony, fire alarm, etc.  
RTLS, RFID and BLE options for staff and asset tracking, staff and patient security.

## MAIN REFERENCES

45 years of experience, with an installed base in over 50 countries worldwide.

## CERTIFICATION

VDE0834-01/02, CE and UL1069, CSA C22.2.

# MEDIC CLEAN AIR



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## COMPANY BACKGROUND

Medic Clean Air offers an efficient and clinically proven solution to reduce nosocomial infections by creating negative or positive pressure rooms and upgrading the air quality in existing patient rooms and operating theatres.

## ADDED VALUE

With more than 25 years of experience, Medic Clean Air is one of the only companies that provides medical and clinical proof of efficiency in real hospital circumstances, published on a world-wide scale by esteemed independent medical organizations like Bone Marrow Transplant or Hospital Infection Society.

## RANGE OF PRODUCTS

ISO 520 Isolation Unit - Designed to create isolation rooms in negative or positive pressure  
COMBI - cooling/heating/purification/positive pressure - Combining the benefits of air purification, cooling, heating and pressurization in one powerful device  
PRO Series to reduce CFU's up to 0 ZERO!

## MAIN REFERENCES

EU (university) hospitals, MOH/MOD in UAE, Kuwait, Lebanon, Philippines, Thailand, Indonesia, ...  
250 hospitals of MOH/MOD in Saudi Arabia

## CERTIFICATION

CE, ISO, JCI ACCEPTED

# ORTHOBROKER



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Patrick Garmyn - CEO  
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## COMPANY BACKGROUND

As designer and manufacturer of orthopedic bandages and orthoses, we provide solutions for custom made 3d-printed products as well as prefabricated devices for patients across the world.

## ADDED VALUE

We always look for products with a distinct benefit for the patient. This is especially true for our OrthoSOLID® 3D -printed products. We aim to design aids that are impossible to create in any other way, through an automated process that makes it easy to handle for the specialist. For all Orthobroker products the aim is to give the patient the best possible treatment, so that they enjoy their rehab.

## RANGE OF PRODUCTS

Custom made crash helmet for people suffering from epileptic seizure, full range of wrist-hand orthoses, prosthetic trans-tibial socket all printed with HP multijet printing technology. Next to these 3d printed orthotics we have a full range of prefabricated bandages and orthosis

## MAIN REFERENCES

MP Medical Partners - Switzerland; Cambiomed - Poland

# ALAN&CO



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## COMPANY BACKGROUND

Alan&Co was founded in 1980 in Verviers. At that time, the company was only active in the dental sector. The company then expanded its activities to other sectors such as the medical and cosmetic sectors. The company now generates over 98% of its turnover in more than 40 different countries.

## ADDED VALUE

One of the most important values for Alan&Co is to remain flexible in all aspects. The company is keen to continue its development by offering a diversified range of products, of European quality and adapted to the needs of its customers. Alan&Co also remains sensitive to ecology and the environment by using ethical and ecological raw materials.

## RANGE OF PRODUCTS

Products of different shape made with hydro-entangled cotton, absorbent or non-absorbent cotton, mix cotton/viscose and BIO cotton: cotton/viscose balls; cotton rolls; cotton lints; zig-zag cotton wool; wound dressing in rolls; cotton pads; cotton buds; sutures; bibs & napkins; packaging in sterile blisters. Tailor made products and services. ISO 13485, CE marked devices meeting European Pharmacopoeia Standards.

## MAIN REFERENCES

Single-use cotton products

## CERTIFICATION

ISO 13485, CE marked

# ALVALUX MEDICAL SA



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## COMPANY BACKGROUND

Alvalux is a start-up located in Liege, Belgium. We develop innovative, combo-therapy wearable medical devices for convenient use, either at home, work or on the go!

## ADDED VALUE

CicaLux energized scar-care is our first combo-therapy wearable device. Its design was inspired by published clinical evidence showing the benefits of silicone sheets (pressure therapy and hydration), tension-relief tapes and infrared energy (heat therapy) for improved healing of linear scars outcomes.

## RANGE OF PRODUCTS

CicaLux energized scar-care

## CERTIFICATION

Patent awarded: US patent for dermal repair device  
ISO Certification and CE marks



# CEREPHARMA SA



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## COMPANY BACKGROUND

Cerepharma is a Belgian-based laboratory which is specialized in the development, manufacturing and marketing of cosmeceutical skin care products. Cerepharma also offers formulations tailored to your needs under private label.

## ADDED VALUE

Cerepharma's team of dermatologists, plastic surgeons and beauticians uses its knowledge and practical experience in the field for the development of high-performance cosmeceuticals. All our product ranges offer a new generation of dermo-cosmetics based on medical technology, containing a high concentration of active ingredients. With our advanced formulations, we target efficiency and skin improvement combined with maximum skin tolerance.

## RANGE OF PRODUCTS

Cosmeceuticals  
Skin Care  
Professional Cosmetic Treatments  
Full Service Private Label

## MAIN REFERENCES (2 LINES MAX.)

Professional Chemical Peels  
High Performance Cosmeceuticals for home use

# DERMATOO SRL



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## COMPANY BACKGROUND

Dermatoo is an innovative company which offers telemedicine technologies for the improvement of wound care and wound care management.

## ADDED VALUE

Thanks to Dermatoo technologies, the medical staff can achieve better collaboration and optimize patient flow across a care network. Partners also benefit from AirCare to enrich their value proposition. Dermatoo's added value is delivered through AirCare, our software for multisite wound care management, and Dermatoo, a connected imagery device that allows calibrated 2D, 3D and IR images.

## RANGE OF PRODUCTS

AirCare: Innovative telemedicine software for wound care management for professionals  
Dermatoo: Medical Device for remote wound care imagery  
Dermatoo data solutions: Data analysis for the improvement of wound care

## MAIN REFERENCES

Air care is currently being used at CHC Mont-Legia (Belgium) and Erasme hospital (Belgium) among others.

## CERTIFICATION

MD in development phase (Class2a)

# DYNAMIC RESEARCH INTERNATIONAL



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## COMPANY BACKGROUND

The DRI group, which has been present throughout the world for 10 years, develops and markets professional equipment using cutting-edge techniques to achieve exceptional results in slimming, anti-aging and especially in post-trauma care.

## ADDED VALUE

The machines of Dynamic Research International are developed and created in Belgium. Our engineers have developed and patented the Diaphotonic technology which is a world first in the world of infrared treatment.

## RANGE OF PRODUCTS

The company focuses mainly on its flagship product, the Diasculpt.

## MAIN REFERENCES

The biggest chains where we sell are Medimarket and CAP beauty form. We are also present at the military hospital of Brussels in the severely burned section.

## CERTIFICATION

DIASCULPT - CE MEDICAL

# ECOSTERYL



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## COMPANY BACKGROUND

As a machine manufacturer for 75 years, Ecosteryl has developed unique expertise in the development of state-of-the-art specialized eco-friendly equipment.

Since the 2000s, the family business has aimed to eradicate the environmental and health problems associated with medical waste around the world.

## ADDED VALUE

By offering the best possible technology on the market, our goal is to contribute to a safer and cleaner planet for future generations, by becoming a leading player in the health sector and circular economy.

## RANGE OF PRODUCTS

The shredding and the decontamination of infectious medical waste is done with Ecosteryl 75, Ecosteryl 125 or Ecosteryl 250 (up to 7 tons treated per day).

The sorting of the decontaminated waste is done with R-steryl machine

## MAIN REFERENCES

With more than 200 installations in over 60 countries, Ecosteryl is a leader in the management of infectious medical waste.

## CERTIFICATION

ISO 9001 Decontamination process validated by NORM : NF X 30-503

# G-FLEX EUROPE



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## COMPANY BACKGROUND

G-Flex is specialized in diagnostic and therapeutic accessories for the gastrointestinal and pulmonary market. We are offering high quality reusable and single use endoscopy instruments.

## ADDED VALUE

We are offering high-quality reusable and single-use endoscopy instruments. We cover Gastro, Colon, ERCP and EUS devices.

## RANGE OF PRODUCTS

We offer the full range of accessories for flexible GI Endoscopes

## MAIN REFERENCES

Full ERCP range, Multi band ligation device, Hemoclips, Gastro & Colono accessories, full Lithotripsy solutions, dilation balloons and general accessories for GI Endoscopy procedures

## CERTIFICATION

CE Certified & ISO13485

# F CARE SYSTEMS



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## COMPANY BACKGROUND

The Belgian company F Care Systems has been developing medical and aesthetic equipment using radiofrequency since 2001. F Care Systems has sites in France, Germany, the US and Hong Kong and distributes its products throughout the world.

## ADDED VALUE

Every innovation that F Care Systems brings to market aims to create minimal disruption to the patient's daily life whilst having maximum positive therapeutic impact on it. The company gives abdominal surgeons, dermatologists, proctologists, colorectal and vascular surgeons an alternative to traditional treatments.

## RANGE OF PRODUCTS

F Care Systems offers a range of medical radiofrequency generators and consumables for treatments in proctology (haemorrhoids and anal fistulas) and vascular surgery (varicose veins). The components they use are mainly sourced from European component manufacturers and the devices are assembled in Belgium.

## MAIN REFERENCES

CERTIFICATION ISO13485 - CE1304

# INTERCO SPRL



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## COMPANY BACKGROUND

Mattress manufacturer for health care.  
Interco Healthcare specializes in the manufacture of supports for the prevention and treatment of pressure ulcers. Its primary concern is to offer effective solutions and ensure maximum patient comfort

## ADDED VALUE

Connected system  
Maintenance, hygiene and disinfection  
Monitoring and tracking  
After sales service

## CERTIFICATION

2017/745 CE

# LYS MEDICAL



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## COMPANY BACKGROUND

Lys Medical is specialized in providing tools for the lung cancer screening. We master miniaturization in the field of videoendoscopy.

## ADDED VALUE

We provide physicians with images they have never seen to improve the quality of the screening.

## RANGE OF PRODUCTS

Iriscope - An ultras-small (Ø 1.85mm) videoendoscopic probe for pulmonologists for peripheral nodules screening.

## MAIN REFERENCES

Used in Erasme Hospital and CHU Toulouse

## CERTIFICATION

The company is ISO13485 :2016



# MASANA SA



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## COMPANY BACKGROUND

masana is a solution software development company exclusively specialized in the healthcare sector, based in Tournai (Belgium). Active for 15 years on the market and specialized in the healthcare sector, our solution is dedicated to beneficiaries and professionals.

## ADDED VALUE

Our mission is to provide a health care follow up at home and a coordination of the services needed with the objective to maintain people at home as long as possible in an optimal way and in security.

## RANGE OF PRODUCTS

masana is one Transversal and Multi-organisation solution, enabling a real-time communication of various care and service organisations with a view to optimise the coordination and monitoring of beneficiaries in their homes. Our ecosystem is aimed at the beneficiaries at the heart of the solution, and to providers who work around it.

## MAIN REFERENCES

The hospital at home within 15 "DHA clinics", in Duba - The post-op with the "Citadelle" in Belgium.

## CERTIFICATION

ISO13485 compliant - CE & Medical Device Class II a, in progress, intended for June 2023.

# NOATEC



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## COMPANY BACKGROUND

Noatec produces and markets the Noatec dynamic cushion. It drastically reduces the negative effects of long-term sitting on your health and on your back by mobilizing the pelvis, strengthening the lower back, eliminating pressure peaks in the seat bones, helping to adopt a better and healthier posture, ....

## ADDED VALUE

Our dynamic cushion is unique, made out of high quality materials and produced in Belgium. It's a unique product on the health and well-being market. It is ultra light, self-inflating, easy to deflate, adjustable, foldable, ... and dynamic.

## RANGE OF PRODUCTS

NOATEC is a dynamic cushion, unique on the market. It is ultra light, self-inflating, easy to deflate, adjustable, foldable, ... and dynamic. It's a universal (from 6 to 99 years) and one-size-fits-all cushion.

## MAIN REFERENCES

CityDev, Finalyse, Eaglestone, AG Insurance, Wallonie-Bruxelles Int., Setca-FGTB, Agence Wallonne à l'Exportation, GS1 Global, SUN Chemical, EpiCURA, Silva Medical, ...

# ONELIFE SA



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## COMPANY BACKGROUND

WE DESIGN, DEVELOP & PRODUCE: Enzymatic, safe and efficient Medical Devices' deep cleaning BIO-FILM breakdown solutions, to contribute to the prevention of Healthcare Acquired Infections (HAI) and Antimicrobial Resistance (AMR)

## ADDED VALUE

Our enzymatic detergents are patented for dissolving biofilms: PATENT EP2789682A1.

## RANGE OF PRODUCTS

DETECT potentially pathogenic residues: Cleanliness quality check  
DISSOLVE biofilms: Cleanliness quality check  
PREVENT INFECTIONS systematic & routine cleaning

## MAIN REFERENCES

DETECT  
ENZIQUIRE  
PreCleaner

## CERTIFICATION

ISO 13485

# SEEKANDCARE



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Jérôme Vermeire - Business Advisor  
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## COMPANY BACKGROUND

SeekandCare allows health professionals to seek, compare and buy everything they need for their practice on a one stop shop. Thanks to our unique multiprice, multiproduct and multibrands approach HP's will save money and time they will dedicate to their patients and families.

## ADDED VALUE

We bring transparency, convenience and serenity in the field of medical purchases.

## RANGE OF PRODUCTS

As a marketplace we provide a service that allows every health professional to find anything they might need for their practice from gloves or masks to injectable derma fillers through dietary supplement or more expensive investment material. Through data, we also help labs and brands to better the purchase behavior of their target.

## MAIN REFERENCES

Belgium: Chirec, IRISCARE, Medecins du Monde, Orpea, medi-Market, Febelco

# SMI SUTURES



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André Schmitz - General manager  
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## COMPANY BACKGROUND

SMI was established in 1987 and since when it has grown continuously. Today SMI is recognised as a world-wide supplier of surgical sutures. SMI exports to about 120 different countries all over the world.

## ADDED VALUE

SMI offers a complete range of high quality surgical sutures at affordable prices as well as excellent delivery times, services and support.

SMI seeks worldwide co-operation with motivated, professional well-structured companies to undertake the promotion and distribution of SMI products in their country.

## RANGE OF PRODUCTS

SMI manufactures high quality absorbable and non-absorbable sterile surgical sutures as well as surgical needles, meshes, skin staplers, blades and haemostatics.

## CERTIFICATION

ISO 13485  
CE

# STERISYS GMBH



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## COMPANY BACKGROUND

Since 2008, STERISYS provides device manufacturers and contract sterilizers with turnkey ethylene oxide (EO) sterilization systems for the safe and efficient sterilization of medical devices. Moreover, we are specialized in the pharma industry with handling solutions for packed liquid pharmaceuticals.

## ADDED VALUE

At STERISYS, we focus on the engineering and construction of customized sterilization equipment for the ethylene oxide (EO) vacuum and overpressure processes. Therefore, we provide our customers with support right from the beginning: from consulting on the sterilization process, to engineering, installation and commissioning at customer site, through to maintenance.

## RANGE OF PRODUCTS

STERISYS offers equipment for the ethylene oxide (EO) vacuum and overpressure sterilization processes. Moreover, our systems can be equipped by preconditioning and degassing chambers, a gas treatment system, a EO monitoring system, automated conveyor systems and a SCADA based control system.

## MAIN REFERENCES

As one of the leading manufacturers of EO sterilization equipment, we supply our flexible and innovative solutions to international medical device manufacturers and sterilization service providers.

## CERTIFICATION

EN ISO 13485:2016  
German Federal Water Resources Act

# UV MASTERCARE



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## COMPANY BACKGROUND

A solution for spaces highly exposed to viruses.  
We are developing UVC disinfection devices active on viruses, bacteria and fungi including Sars-Cov-2 using UVC technology.

## ADDED VALUE

Sustainable, Fast/Cost effective, Reliable, Secure, Powerful, Natural (no chemistry)

## RANGE OF PRODUCTS

Mobile units for Air & Surface disinfection  
Mobile units for Air disinfection  
Retrofited units for HVAC  
Devices for Véhicules air &/or surface disinfection

## MAIN REFERENCES

Eurogentec, LaCar, Volition, CHU Liège, Hôpital Bois de l'Abbaye, Clinique André-Renard, Pompier Liège et Namur... 20 distributors worldwide

## CERTIFICATION

CE

# BLYOTT



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<https://www.blyott.com/#big-savings-happy-staff>

Wim Verduyn - International Sales & Partner Director  
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## COMPANY BACKGROUND

Present around the world. Active since 2019, we've built a strong network of international clients via local partners and partnerships, supported by our direct sales teams in Belgium and the Netherlands.

## RANGE OF PRODUCTS

Big Savings & Happy Staf. Blyott is a machine learning and modular real-time locating system (RTLS) that gives you the power to locate and track assets and devices.  
Obtain remote insights into your assets, and uncover where big savings can be made, how to improve efficiencies, and solve bottlenecks.



# MICROTECHNIX



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## COMPANY BACKGROUND

MicroTechnix was established in 2013 with a view to improving the speed and efficiency using Teach & Read technology to automate various lab processes. By 2019, we had also developed an approach that allows us to incorporate artificial intelligence.

## ADDED VALUE

We offer an end-to-end solution based on hardware equipment and operating software, aiming to cover the entire process from research and development to aftercare. Those solutions are dedicated to support automatic image acquisition, environmental monitoring and automated solutions.

## RANGE OF PRODUCTS

We offer a range of hardware products (starting from Macrolab to Macroscan and Scanlab), our software range of products cover acquisition until analyze and could be coupled to artificial Intelligence.

## MAIN REFERENCES

With more than 55 installations worldwide, our clients are mainly in the field of pharmaceutical industry i.e GSK, Nexelis.

## CERTIFICATION

ISO9001:2015

# MULTI-G



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Gady Zohori - Managing Director  
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## COMPANY BACKGROUND

We are a Belgian pharmaceutical company created in 1990 and operating almost exclusively towards/ in Africa. We cater both the public and the private market segments and offer all-in-one solutions in offering affordable pharmaceuticals, disposables and surgical items delivered to the various countries.

## RANGE OF PRODUCTS

We are presenting a unique forward Rapid Blood Grouping cassette test that allows identification of the ABO & Rho blood group in a minute of time. Ideal for securing blood transfusion in third world, in all kind of emergency situations where every minute counts. Implementing a nationwide use of this test in developing countries can reduce maternal mortality at birth very significantly at a very low cost.

# PRIME MEDICAL SOLUTIONS



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Kevin Vernyns - Managing Partner  
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## COMPANY BACKGROUND

Sales of medical mattresses and rehabilitation products.

## RANGE OF PRODUCTS

Foam mattresses, alternating air mattresses to prevent and heal bedsores.

# ANNE-LORE BY VAN HERCK



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## COMPANY BACKGROUND

Anne-Lore by Van Herck is a Belgian producer of textiles for the general facilities and nursing services of Healthcare institutions and medical wholesalers in Western Europe, for more than 30 years now. 'Wearing meets caring' has been the mainspring for generations!

## ADDED VALUE

Just as you, as a care worker, take care of your patients and care tasks, we like to take care of your equipment. We dress residents, beds and employees. Within patient clothing, the focus was no longer only on functional but also on being beautiful and stylish. Clothing in colours, with prints, in jeans, ... that just looks. All this with respect for people, the environment and society.

## RANGE OF PRODUCTS

We offer a wide range of nursing aids for elderly people, people with special needs and psychiatric patients. For example : adapted nightwear and body's, sleeping bags, nursing blankets, side rail protectors, anti- tear linen and clothing, weighted blankets, textiles for sensory integration.

# CREATIVE THERAPY



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[arno@mycreativetherapy.com](mailto:arno@mycreativetherapy.com)

## COMPANY BACKGROUND

Creative Therapy develops interactive tools for rehabilitation therapy. We strive to empower therapists to create motivational rehabilitation therapy.

## RANGE OF PRODUCTS

Our first product 'Matti' is an interactive gaming mat connected to an online platform. Patients can play therapeutic exergames on Matti. This has the goal of motivating the patient and giving more data and insights to the therapists.

# ERGOTRICS - INFLATABLES FOR HEALTH



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2300 Turnhout  
T +32 484 94 00 37  
<https://www.ergotrics.com>

Inge Bruynooghe - CEO  
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[inge.bruynooghe@ergotrics.com](mailto:inge.bruynooghe@ergotrics.com)

## COMPANY BACKGROUND

Ergotrics specializes in positioning and moving patients with compressed air. We design and produce inflatable positioning innovations, which tilt and lift patients quickly, easily, ergonomically, hygienically and safely.

## ADDED VALUE

By using compressed air instead of manual force in operating rooms and intensive care units, we want to provide better support for patients without ergonomic burden for the healthcare worker.

## RANGE OF PRODUCTS

IPS (Inflatable Prone Support): world's first inflatable, disposable positioning device for SURGERY in prone position. The IPV (Inflatable Prone Ventilation) for INTENSIVE CARE UNITS. IBO (Inflatable Board): The uniqueness of the Ergotrics solution is to use compressed air instead of manual force.

# IDENPRO



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<https://www.idenpro.com>

Filip Claes - Business Development Manager  
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## COMPANY BACKGROUND

Idenpro (the Identification Professionals) is a Flemish company with a strong focus on the healthcare sector and more specifically patient safety in hospitals. After all, everything starts with the correct identification of the patient.

## ADDED VALUE

In addition, in the context of avoiding cross-contamination, we also developed a single-use tourniquet. We care and handle Patient Safety Matters.

## RANGE OF PRODUCTS

Person identification within the healthcare sector, with our own brand of ArgusID® patients wristbands used by many hospitals worldwide. The necessary hardware, software and consultancy are also part of the range as part of the total solution. On this year's edition, we're specifically highlighting our Soft-Bands, SnapBands and CushionSoft products.

# INNOVENTIS ONE



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## COMPANY BACKGROUND

Innoventis-One is a private label manufacturer of dermocosmetics and foodsupplements with a specific healthcare expertise.

## RANGE OF PRODUCTS

Innoventis-One is a private label manufacturer of dermocosmetics and foodsupplements with a specific healthcare expertise. Formulas are high and, developed in collaboration with academic and industry experts. They are also available in low MOQ's.



## WILL PHARMA



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Rianne Veen - Export & Procurement  
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vincent.laurent@willpharma.com

**COMPANY BACKGROUND**

Will Pharma is active since 1924 in medicine & food supplements in therapeutic areas of Gastroenterology, Proctology, Rheumatology and Dermatology.  
Will-Pharma manufactures medical devices like resorbable haemostatic surgical solutions based on oxidised regenerated cellulose and gelatine sponges

**ADDED VALUE**

Used for controlling oozing bleedings when the use of non-absorbable material is undesirable  
Strong and can be cut without fraying  
Provides rapid and effective local haemostasis within 1 to 3 minutes. Removable post haemostasis or if left in completely absorbed within 7-14 days.  
Flexible to conform to irregular surfaces and hard to reach areas

**RANGE OF PRODUCTS**

In medical devices, our range is composed of:  
Willocell: haemostatic oxidized regenerated cellulose gauze, designed to assist in the control of capillary, venous and small arterial haemorrhage  
Willomesh: sterilized knitted surgical mesh made of 100% polypropylene monofilament, for the repair of inguinal hernias and reconstructions of the thoracic wall  
Willospoon: Resorbable haemostatic gelatine sponges for surgical procedures and wound healing.

**CERTIFICATION**

93/42/EEC MEDICAL DEVICES DIRECTIVE- ANNEX II  
ISO 13485:2016.

## WISHBONE SA



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**COMPANY BACKGROUND**

Wishbone is an innovative biomaterial technology company founded by internationally renowned clinicians in the sector of periodontology. Its xenograft materials were designed by a collaboration of engineers and clinician experts in dental tissue engineering. This multidisciplinary approach has developed a technology platform for the next generation of biomaterials for dental and surgical indications.

**ADDED VALUE**

Wishbone developed an innovative manufacturing process, which guarantees organic constituent removal while preserving the trabecular architecture of native bone. The structure, granulometry and osteoconductive properties of Wishbone materials are shown to promote graft biocompatibility, osseointegration, osteogenesis and mineralization.

**RANGE OF PRODUCTS**

The Wishbone product range is based on pure natural bone substitutes made from the mineral part of Belgian bovine bones. They present the unique capacity to promote bone regeneration with a high bone-to-material contact and with a safe manufacturing process.

**MAIN REFERENCES**

Wishbone is ISO 13485 certified and got the FDA clearance on its first xenograft biomaterial (K211551).

# 3-D SIDE



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www.3d-side.com

Khanh TRAN DUY, Co-CEO  
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## COMPANY BACKGROUND

3D-Side is a Belgian company that developed and commercialized first class products for cranioplasty and deformity correction since more than 10 years. Based on this internal know-how 3D-Side has developed an integrated platform: "Customize"

## ADDED VALUE

The combination of the web-based software, AI-based algorithms and 3D printing allows 3D-side to offer unique performances for preoperative planning or patient-specific medical devices. This workflow can be dedicated to any applications, for any medical companies. It is then fully customizable to our customers' needs with a strong background of certifications.

## RANGE OF PRODUCTS (4 LIGNES MAXIMUM)

- Software for patient-specific medical devices
- Custom-made cranial implant
- Patient-specific surgical guides
- Pre-operative planning for arthroplasty

## MAIN REFERENCES

The patient-specific products of 3D-Side are distributed in more than 10 countries with excellent PMS results. For arthroplasty applications, our customers are both from EU and US.

## CERTIFICATION

ISO13485, CE Class I, CE class IIa, 510K

# COVARTIM



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Thibaut Kyun - Managing Director  
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## COMPANY BACKGROUND

COVARTIM is an engineering company that helps healthcare practitioners, startups and SMEs develop and certify their medical technologies. We support our clients throughout the whole development of their solution: R&D, Prototyping and Manufacturing, Verification and Validation, QA, RA, QMS.

## ADDED VALUE

The only way to solve a problem is to understand it from every angle; our expertise covers the whole product life cycle from its inception to its introduction on the market. We understand the importance of value for money and we provide a flexible support and reliable services. We engage with our clients to create long term collaborations.

## RANGE OF PRODUCTS

Over the years our specialists have acquired specific expertise in Software, Implant, Equipment, Instrument, IVD, Combination Products. We have developed our very own Quality Management System that can be deployed in any company. We support our clients and strengthen their teams with a wide range of trainings.

# DECISIOS SRL



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www.decisios.be

Nora HAROUCHI - CEO  
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nha@decisios.be

## COMPANY BACKGROUND

Decisios is a Belgian HealthTech Start-up. Decisios has two missions: Its first role is to enable hospitals to improve internal processes to facilitate work in terms of organization. The second role is to optimize the available resources to increase revenues.

## ADDED VALUE

Decisios is a web application that allows you to visualize all the clinical pathways and the internal processes in a hospital. It is very easy to follow the path of a patient in a route and to consult medical, administrative and logistical data on a single interface. Decisios gathers information from several databases and facilitates the daily management and internal organization.

## RANGE OF PRODUCTS

We provide a visualization of the clinical pathways and the internal processes. This visualisation is represented as a route that includes all steps of an internal process. The working list can be created for specific steps. With the dashboard, users can identify problems in the organization and track key indicators.

## MAIN REFERENCES

Using the web application Decisios for the planning process in two hospitals « CHU Saint-Pierre » in Brussels and « CHR Citadelle ».

## CERTIFICATION

ISO 9001:2015  
ISO 270001:2013

# DEVROYE INSTRUMENTS BELGIUM



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## COMPANY BACKGROUND

Devroye Instruments is a medical device company specialized in hair transplantation products based in Brussels, Belgium. Our company sells hair transplantation products across the world.

## ADDED VALUE

The serrated hybrid tornado punch on which Dr. Devroye has the patent is unique among all the equipment designs available today. Due to its unique hybrid shape, it consistently produces top-quality grafts, minimizes wounding, causes less trauma, results in fewer missing grafts, and lowers the transection rate by <5%.

## RANGE OF PRODUCTS

WAW DUO FUE System  
Hybrid Tornado Punch  
WAW Implanter

## MAIN REFERENCES

<https://www.bahrs.co.uk/blog/fue-the-instrumentation/>

## CERTIFICATION

FDA  
CE (IN PROCESS)

# FSE INTERNATIONAL



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## COMPANY BACKGROUND

Based on a solid experience, the FSE GROUP has over the years become one of the leading companies implementing biomedical and laboratory equipment projects in international markets. Since we have accumulated multiple references on tenders financed by international donors, the company decided to also engage in the implementation of projects financed under State concessional loans and export credit lines. The FSE GROUP has demonstrated its ability to manage export turnkey projects, incorporating all equipment supplies and ad-hoc services, from logistics to final commissioning.

## RANGE OF PRODUCTS

Healthcare: Medical and hospital equipment  
Education and Research  
Animal Resources

## CERTIFICATION

ISO 9001:2015

# GIDOS SPRL



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## COMPANY BACKGROUND

Based in Brussels, GiDoS SPRL is a quality driven, service-oriented regulatory affairs company, located in Brussels, Belgium. Our main service area is in the medical sector, with a focus on Medical Devices and In-Vitro Diagnostics.

## ADDED VALUE

Your Consultant on EU, UK & Swiss Regulations. As your EAR, we will: 1) review and keep available your MDR/IVDR Technical Documentation and CE Certification, verify EUDAMED registrations, provide a Vigilance contact point, enroll the Person Responsible for Regulatory Compliance, and continuously ensure MDR/IVDR compliance. Learn more here: [www.obelis.net](http://www.obelis.net)

## RANGE OF PRODUCTS

MDR/IVDR Consultants, Legal Representatives in the EU, UK, and Swiss markets.

## MAIN REFERENCES

Choose your primary market of interest: EU, UK or Swiss.

## CERTIFICATION

ISO 13485  
ISO 13485 Certified

# JUST A NEW HEALTH



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## COMPANY BACKGROUND

JUST A NEW HEALTH is a company active in the development, the manufacturing and the sales of medical instruments (hardware & software) related to human body. Developed by doctors, physicians and specialists, the innovation is in the heart of our activities and our products.

## ADDED VALUE

JUST A NEW HEALTH has developed a revolutionary device for measuring the human body. Based on more than 15 years of experience, the measuring instrument offers unprecedented accuracy and repeatability of measurements. Marketed under the PeriKiT brand, launched officially at MEDICA 2021, it is becoming the new standard of body measuring instrument.

## RANGE OF PRODUCTS

Body measuring instrument

## MAIN REFERENCES

The instrument is used in numerous hospitals & universities.

# MINTT



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## COMPANY BACKGROUND

Mintt is a Belgian company founded in January 2014. Once they realised the beneficial impact that technology could have on the elderly's health, the founders of Mintt chose to specialise in the behavioural analysis of seniors by developing an advanced technology that not only detects but also prevents falls.

## ADDED VALUE

Mintt aims to understand aging through artificial intelligence, by developing a solution for fall detection and prevention. Through our solution, we not only promote better healthcare, improved quality of life, and more autonomy for the elderly, but we also contribute to medical research and technological innovation. Moreover, our solution psychologically relieves the medical staff by facilitating their work.

## RANGE OF PRODUCTS

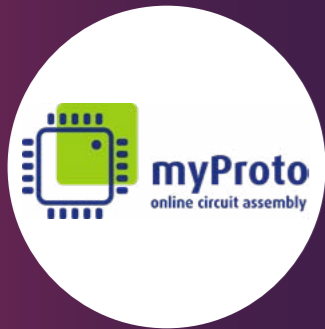
Mintt offers a digital fall detection system that relies on 3D sensors and motion tracking algorithms. This cutting-edge technology generates anonymous 3D data that helps the medical staff to adjust treatments according to the circumstances of falls. Mintt's solution alerts you in real-time when detecting a fall but also allows you to prevent one by tracking abnormal movements and offering strong analysis.

## MAIN REFERENCES

The residential care centre Hof ten Doenberghe, where we installed 91 sensors.  
The hospital EPICURA, where we installed 170 sensors.



# MYPROTO



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# OBELIS SA



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## COMPANY BACKGROUND

myProto is a flexible online platform enabling the fast and user-friendly quoting, sourcing and manufacturing of electronic circuits prototypes. We produce small quantities of prototypes at premium quality level and have capacity to handle quickly larger quantities (validation process mandatory >50 pces).

## ADDED VALUE

Our system shows extended visibility on stock availability, X-searching of components and other types of information.

It also proposes an exhaustive choice of standard PCB-technologies, non standard technologies are available upon request.

## COMPANY BACKGROUND

Based in Brussels, Obelis is the largest center in Europe for CE Marking, European Representation and European Authorized Representative services (EC REP) with more than 34 years of experience as a compliance solutions provider.

## ADDED VALUE

Your Consultant on EU, UK & Swiss Regulations. As your EAR, Obelis will: 1) review and keep available your MDR/IVDR Technical Documentation and CE Certification, verify EUDAMED registrations, provide a Vigilance contact point, enroll the Person Responsible for Regulatory Compliance, and continuously ensure MDR/IVDR compliance. Learn more here: [www.obelis.net](http://www.obelis.net)

## RANGE OF PRODUCTS

MDR/IVDR Consultancy, Legal Representatives in the EU, UK, and Swiss markets, EUDAMED, Free Sales Certificate, Technical File Review

## MAIN REFERENCES

Choose your primary market of interest: EU, UK or Swiss.

## CERTIFICATION

ISO 13485  
ISO 13485 Certified

# RENOL



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## COMPANY BACKGROUND

Since 20 years RENOL develops, manufactures and sells a wide range of ergonomic and multifunctional positioning and restraining medical devices, meant to stabilize and secure the bedridden patients, patients immobilized in an geriatric chair or wheelchair users and to offer them as much comfort as possible.

## ADDED VALUE

The RENOL perspective is to approach the safety of the patient from a new angle «progressive and preventive». RENOL's main objectives are the safety and comfort of the patient. To ensure these goals we have a wide range of restraining belt and positioning cushions.

## RANGE OF PRODUCTS

Restraining Belt  
Safety of patient  
Positioning of patient

## MAIN REFERENCES

We distribute our products to the largest hospitals in Europe, Asia and the Middle East.

# UNI-COM



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## COMPANY BACKGROUND

19 years of computer-based medical devices for diagnostic purposes,  
Lots of references  
Happy customers

## ADDED VALUE

Quality  
Interoperability  
Flexibility  
Professionalism

## RANGE OF PRODUCTS

Telemedicine stations  
Ultrasound  
Needle guides

## MAIN REFERENCES

RAFT, e-Gabon(Telemedicine), around 20 countries served

## CERTIFICATION

ISO 13485, ECANNEX V

## Hall 8b | High-tech solutions for medical technology

H33 (Wallonia)

COMPAMED



## DELTATEC



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### COMPANY BACKGROUND

DELTATEC is a high-tech electronic and software design house specialized in advanced video, communication and interfacing technologies for medical applications. DELTATEC role is systematically adapted to the needs of its customers: from purely hardware design or the development of dedicated software, up to the complete design (including mechanics) of a product, its certification to applicable regulation rules and its industrial management.

### ADDED VALUE

Born from the TV broadcast industry  
QoS from the space industry  
Driven by innovation

### RANGE OF PRODUCTS

With 30+ years of experience, Medical devices manufacturers will find with DELTATEC a solution to their most complex challenges in medical imaging: high-speed camera, high-resolution video capture, low latency video transport, artificial intelligence and/or performant video servers.

### MAIN REFERENCES

NVIDIA, Eurostars, OVIZIO, JEMA s.a., MEDEX, PSIO

### CERTIFICATION

CIR agreement

# CEPYA ELECTRONICS



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## COMPANY BACKGROUND

Cepya Electronics is active in electronics design and assembly, from prototyping to large series, offering an industrial experience of more than 20 years. Centrally located in Belgium.

## ADDED VALUE

One-stop-shop from idea to turnkey product. Fast time-to-market.

PCB design/layout, thru-hole and surface-mounted assemblies, testing. Production facilities offering a flexibility from prototypes and small series to volume productions.

## RANGE OF PRODUCTS

Automotive (car, lorry, construction, mining engine) & railway sectors, telecoms & electric supplies, appliances & automation industry, medical devices and military applications.

## MAIN REFERENCES

Numerous actors in the medical sector, mostly confidential or under NDA.

## CERTIFICATION

ISO9001, ISO13485 (in process)

# LASEA S.A.



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## COMPANY BACKGROUND

LASEA has served the medical device market for decades and provides many of the largest companies in the medical industry with both standard and custom solutions.

## ADDED VALUE

State of the art laser manufacturing technologies, Machine dedicated to medical devices manufacturing, worldwide coverage, US facility with regional sales and services team, Development of process recipes, applications support, ongoing training.

## RANGE OF PRODUCTS

LASEA, and its subsidiary Optec, manufacture laser micromachining machines for high end applications such as marking, cutting, structuring, drilling, ... dedicated to the medical industry (intraocular implants, cochlear implants, implantable devices, guide wire, stents, catheters, balloons...).

## MAIN REFERENCES

More than 1500 systems installed worldwide.

## CERTIFICATION

ISO 9001, CE certification



# MECASOFT



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# MIRMEX MICRO MOTOR



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## COMPANY BACKGROUND

High precision metal machining, from prototyping to mid-series, using microerosion and electroerosion. Expertise in microfluidics and certified production parts. Design bureau and quality control. Centrally located in Belgium since 1982.

## ADDED VALUE

Micromechanics know-how developed in-house, performing complex shapes, sharp edges, and micro-holes in any to very hard metals (from 1 to 400mm), with precision down to 1um of tolerance for drilling, cutting and control, and roughness down to Ra 0.03um. Active R&D department in applied or fundamental fields.

## RANGE OF PRODUCTS

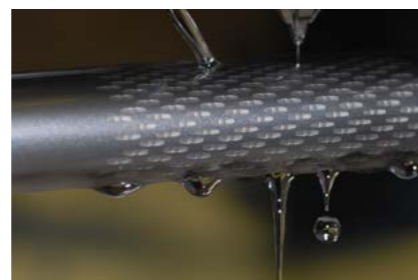
Microfluidics, micromachining, microerosion, microtubes, microholes, capillaries, static mixers for continuous production, confined impinging jet mixers for sub-micron formulations, flash chemistry reactions jet mixers.

## MAIN REFERENCES

Regular supplier of GlaxoSmithKline (GSK), Stryker, DORC, H&O Equipments, Mediline, Secoya, Fluigent, ...

## CERTIFICATION

Under ISO13485 certification process.



## COMPANY BACKGROUND

Mirmex Motor is a Belgian industrial disruptor that designs and manufactures small-size electric motors, actuators, and micro-generators based on a proprietary, university-backed, motor winding technology.

## ADDED VALUE

Spin-off from UCLouvain, the Mirmex micromotors are based on a patented motor winding technology that provides unmatched flexibility, compact size, and a superior performance density compared to today's best Swiss, German, and American equivalents.

Developed in a university lab as a response to the cost and lack of available customizations, the Mirmex technology unlocks optimized, AI-built, coil shapes that are impossible to create using previously established manufacturing methods.

## RANGE OF PRODUCTS

Small size electric motors for medical devices  
Intra-body dc motors  
Miniature medical actuators  
Micro-generators



## MAIN REFERENCES

Upon Request. Numerous references in the medical, robotics, industrial, and defence sectors.

## CERTIFICATION

Mirmex Motor is an ISO13485 certified company.







Wallonia.be

EXPORT  
INVESTMENT

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## FLANDERS INVESTMENT AND TRADE

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## HUB BRUSSELS

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